

Press Release



PRESS RELEASE
Written by David Amack

Announcing the hiring of a new sales associate

RE/MAX Real Estate Services recently announced that Patti Migliori has joined its team of real estate professionals at the company's Mission Viejo office.

Migliori brings with her over 30 years of real estate and financial expertise, including commercial real estate sales, purchases, management, and limited partnership investments, as well as a B.A. in Business Administration. "An important goal, says Patti, "is to use my broad experience to help clients understand all the implications of the decisions they will be making during the process of buying or selling a home. Knowing that I've helped my clients look at all the details and feel comfortable in their transaction gives me a great deal of satisfaction."

As you might expect, Migliori takes a great deal of pride in her level of service and attention to detail. "I believe the cornerstone of success in the real estate profession is personalized service," she observes. "Knowing exactly where the transaction is and what's coming next is the key to keeping everything on track. And of course, communicating the progress to my clients on a regular basis helps make sure everybody is happy and on the same page."

An outgrowth of Patti's philosophy of exceptional service is her commitment to helping individual buyers reach their personal objectives. "Every client's objectives are different. Once we understand those things, we can look at homes in terms of price, neighborhood, proximity to schools, access to freeways, local recreational areas, or whatever is important to them. In the end, I want all my clients to have the home that is perfect for them both now and later on."

In addition to helping families with conventional real estate needs, Patti also works with clients who need to relocate to another city or state, as well as those who want to buy real estate for investment purposes.

Appropriately enough, Migliori's new slogan is "To REceive MAXimum results, call Patti." She may be reached at the RE/MAX Real Estate Services Mission Viejo office at (949) 454-8220.

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